

Daily Market Report



Thursday, 01 September
2011

BETA SECURITIES SA

Member of the Athens Stock Exchange

	Price	Chg : %	30 days %	YTD %*
GR				
Athens General	916	-4.4%	-23.9%	-35.2%
FTSE / ASE 20	386	-5.1%	-26.6%	-41.8%
FTSE / ASE Mid 40	930	-5.1%	-22.0%	-37.9%
US				
Dow Jones	11,614	0.5%	-4.4%	0.3%
Nasdaq	2,579	0.1%	-6.4%	-2.8%
S&P 500	1,219	0.5%	-5.7%	-3.1%
Europe				
FTSE-100	5,395	5.2%	-7.2%	-8.6%
DAX-30	5,785	2.5%	-19.2%	-16.3%
CAC-40	3,257	3.1%	-11.3%	-14.4%
Eurostoxx 50	2,238	2.7%	-10.9%	-13.5%
Eurostoxx 50E	2,302	2.8%	-13.8%	-17.6%
Asia				
NIKKEI-225	8,955	0.0%	-8.9%	-12.5%
HANG SENG	20,535	1.6%	-8.5%	-10.9%
year end 2010*				

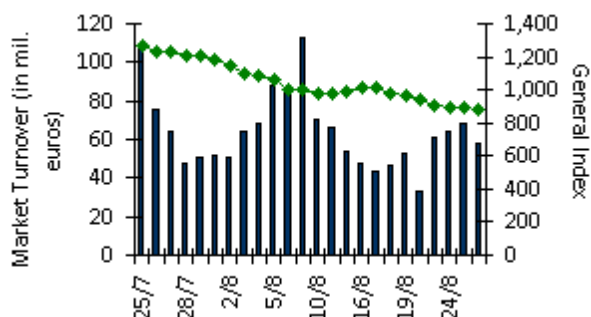
Market Statistics

Market Cap (in bil. €)	38.2
Market Turnover (in mil. €)	73.8
Advances	29
Declines	130
Unchanged	27
Total Movers	186

Futures Delivery	Settlmnt	Prem/Di sc	Open Interest	Traded Volume
FTSE / ASE 20				
September 2011	380.61	-1.39%	24,519	10,396
December 2011	385.2	...	43	4

1H 2011 Results

Hellenic Petrol	31-Aug
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Market Comment

Athens Stocks declined a further 4.40% on Wednesday with the GI reaching at 915.98pts. Turnover declined to €73.79m. Banks fell by 8.86%. Most up stocks: HTO 4.30euros (+2.38%), FF Group 9.22euros (+1.32%). Most down stocks: Intralot 0.80euros (-20.79%), EFG 1.60euros (-17.10%), Bank of Piraeus 0.65euros (-14.47%), Ellaktor 1.77euros (-11.50%), Alpha 2.26euros (-9.96%), MIG 0.31euros (-8.82%). 10YR Bond Yields: 17.81%. 10YR bond spread against German bunds -- 15.59 ppts. Euro -- U.S. \$1.44.

Results Review

BOP

- 1H 2011 NII at 628m euros (+6% yoy).
- Positive trading results (24m euros from losses 22m euros)
- Losses (including PSI expense) reached 820m euros from profits 9.7m euros. Net impairment charge stood at 840m euros, lower than expected. Before PSI expense, the bank posted net income of 1.2m euros from profits 43.5m euros.
- Net loans at 36.6bn euros (-4.76% yoy). Deposits at 26.3bn euros (-11% yoy). LTD ratio at 139% from 130%.
- NPLs ratio at 9.6%
- Provision expenses / Average Loans at 1.92% from 1.37%
- NIM at 2.68% +1bps

Conference Call Key points

PSI

- After tax PSI impairment stood at 840m euros or 15% over the eligible bonds. The exact amount is subject to adjustment upon the completion of the transaction
- Following PSI implementation, the group will hold GGBs of 70m total value, which are in AFS portfolio & an additional 370m related to the pref shares. Based on the expected yield of the new bonds, net interest income will be strengthened by at least 50m annually in the following 30-year period.

Deposits trend:

- Following the resolutions of the EU Summit on the 21st of July, there is an encouraging reversal on deposits negative trend

Comments on consolidation:

- BoP believes that there is merit in consolidation as long as it's friendly – no other comments

NPL formation:

- Till now the bank hasn't seen an acceleration of the pace of NPL's formation

Sale of BoP Egypt:

- Following the expected sale of the Egyptian subsidiary and the issue of 250m convertible bond the bank's Core Tier 1 will stand at 10% [from current 8.2% according to EBA definition]
- The bank will be in the position to announce an agreement in September [following first the finalization of a due diligence]

Use of ELA:

- The bank accessed ELA in Q3 11. ECB + ELA = 18. 6bn euros
- The cost of ELA is 3-3.5%

Other actions:

- Debt for equity swaps on subordinated debt are under consideration

Hellenic Petroleum

€ million	2Q10	2Q11	% Δ		1H10	1H11	% Δ
P&L figures							
Net Sales	2,080	2,180	5%		4,214	4,600	9%
EBITDA	142	103	-27%		292	269	-8%
Adjusted EBITDA ¹	183	144	-21%		306	217	-29%
Net Income	16	60	-		59	179	-
Adjusted Net Income ¹	60	93	56%		103	138	34%
EPS (€)	0.05	0.20	-85%		0.19	0.59	-60%
Adjusted EPS (€) ¹	0.20	0.30	56%		0.34	0.45	34%

1. Adjusted for inventory effects

Operating results were affected by the weak refining industry environment & poor economic conditions in the domestic market. Part of their adverse impact was mitigated by higher profits from increased international trading and tight cost control.

Net Income was affected by the positive impact of USD loans revaluation, lower tax provisions and improved performance by DEPA and EPLEDISON.

-Thessaloniki refinery upgrade is now complete and is currently in start-up phase

-Elefsina refinery upgrade progress reached 90%. Full mechanical completion [+complexity factor improvement] , is expected by year-end.

-Divestment of 100% EKO Georgia for a cash consideration of €6.6m in July

- The sign of a new contract between company and the unions will bring benefits in the first 3 years of approx. 50m euros.

Korres

- Sales from Greece + 6% gaining market share
- Total sales dropped by 6.2% to 22.6% (excluding US effect sales increased by 5%)
- Ebitda down 3.7% to 5.1m euros as a result of lower royalties received from J&J
- Ebitda margin increased to 23.5% from 22.9%
- Net income fell 30.5% yoy to 1.4m euros
- Net debt at 27m euros from 38.7m euros

Note that as of Q2 2011 J&J is handling the Korres brand in US (sales and distribution)

Corporate

PPC / Sinovel and PPC Renewables are expected to decide on the joint development of Greece's largest onshore wind farm in Rodopi, with capacity of 210MW, according to press reports. PPC Renewables has already applied for a license and the final response of the Energy Regulatory Authority is expected in the coming days.



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